



Limited Time Offer

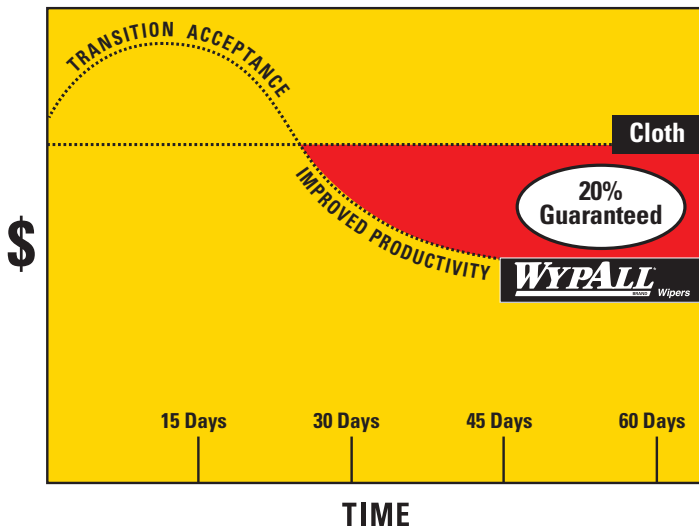
**60** days

**20%** savings

**guaranteed**

**WYPALL\***  
BRAND

**X Wipers Challenge**



*Use WYPALL\* X Wipers in place of your present rags or shop towels for 60 days. We'll guarantee at least a 20% cost savings.*

**THE CHALLENGE:**

Replace rags and rental shop towels with WYPALL\* X Wipers and save at least 20% in 60 days.

**HERE'S HOW IT WORKS:**

1. Give up your rags or rental shop towels for WYPALL\* X Wipers.
2. Don't be surprised if WYPALL\* X Wipers are a huge hit. Consumption goes up as your crew uses more WYPALL\* X Wipers for all their wiping tasks.
3. It just keeps getting better. In the 4th or 5th week of trial, consumption goes down as productivity goes up.
4. "We want more WYPALL\* X Wipers!" is what your crew will say after just 60 days of trial.

**Jeff Hammond**  
Former Crew Chief Analyst, FOX Sports and SPEED Channel





# WYPALL\*

BRAND

## X Wipers Challenge

Put WYPALL\* X Wipers to the test and you'll never pick up another rag or shop towel again. Guaranteed!

We're so confident that the right wiping system will save you money — we'll guarantee it. Replace your cloth wipers for 60 days. If you don't see the savings, Kimberly-Clark will reimburse you the difference between the cost of your product and our product up to \$1,000 in free WYPALL\* Wipers.

## TO REGISTER FOR WYPALL\* X WIPERS CHALLENGE, COMPLETE THE FOLLOWING AND FAX TO: 920-721-1736.

### 1 CUSTOMER

Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Phone: \_\_\_\_\_

### 2 BASELINE COST— 60 DAYS PURCHASE

#### Rags:

Total Cases \_\_\_\_\_

Cost per Case (incl. freight) \_\_\_\_\_

Baseline 60-Day Cost \_\_\_\_\_

#### Shop Towels:

Inventory/Usage Cost \_\_\_\_\_

Replacement Cost \_\_\_\_\_

Environmental Cost \_\_\_\_\_

Other (e.g. Delivery) \_\_\_\_\_

Baseline 60-Day Cost \_\_\_\_\_

### 3 WYPALL\* X WIPERS PROGRAM RESULTS

(To be completed after 60 day trial)

Actual WYPALL\* X Wipers Usage Cost \_\_\_\_\_

Disposal Cost (if applicable) \_\_\_\_\_

Total WYPALL\* X Wipers Usage Cost \_\_\_\_\_

Program Savings \_\_\_\_\_

### PROGRAM DETAILS:

- Customer agrees to completely replace their current cloth rags or rental shop towels with WYPALL\* X wiping system(s).
- Customer will provide all necessary information to complete the program certificate prior to the start date.
- This trial-based program may not be combined with the sales-based "Satisfaction Guarantee" program.
- The maximum amount that KIMBERLY-CLARK PROFESSIONAL\* will pay out under this program is \$1,000 of product per customer facility.
- Payments made under this program will be made to businesses only and in the form of WYPALL\* Wipers product.
- Void where prohibited, taxed or restricted by law. Not responsible for lost, late, misdirected, incomplete or undeliverable submissions. KIMBERLY-CLARK PROFESSIONAL\* reserves the right to modify or cancel this program at any time. Maximum reward is \$1,000 in product.