

Environmental Proposition of KIMBERLY-CLARK PROFESSIONAL* Source Reducing Solutions

SCOTT® C-Fold Towels (01510) vs. KLEENEX® Hard Roll Towels (50606)

	Option 1	Option 2	RESULTS COMPARISON			
Product Brand	01510 SCOTT® C-Fold Towels	50606 KLEENEX® Hard Roll Towels				
Recycled Fiber	70%	48%				
Dispenser Brand	09906 WINDOWS® Universal Folded Towel Dispenser	09993 Electronic Touchless Roll Towel Dispenser				
			Savings	Percent	Equivalents	
Annual Consumption (Cases)	1,000	413	587	59%		
Fiber Consumed in Manufacturing (Tons)	7.3	4.6	2.69	37%	3.20	Trees Consumed
Energy Consumed in Manufacturing (millions BTU)	159.2	71.4	87.73	55%	350.91	Home-Days
Water Processed in Manufacturing (Gallons)	144,540	58,280	86,260	60%	4.31	Swimming Pools
Packaging Waste (Pounds)	1,540	690	850	55%	188.88	Person-Day

SCOTT® C-Fold Towels (01510) vs. SCOTT® High Capacity Hard Roll Towels (02000)

	Option 1	Option 2	RESULTS COMPARISON			
Product Brand	01510 SCOTT® C-Fold Towels	02000 SCOTT® High Capacity Hard Roll Towels				
Recycled Fiber	70%	70%				
Dispenser Brand	09906 WINDOWS® Universal Folded Towel Dispenser	09992 Electronic Touchless Roll Towel Dispenser				
			Savings	Percent	Equivalents	
Annual Consumption (Cases)	1,000	264	736	74%		
Fiber Consumed in Manufacturing (Tons)	7.3	3.4	3.87	53%	4.6	Trees Consumed
Energy Consumed in Manufacturing (millions BTU)	159.2	60.8	98.40	62%	393.58	Home-Days
Water Processed in Manufacturing (Gallons)	144,540	28,652	115,888	80%	5.79	Swimming Pools
Packaging Waste (Pounds)	1,540	441	1,099	71%	244.26	Person-Day

SCOTT® Multi-Fold Towels (01804) vs. KLEENEX® Hard Roll Towels (50606)

	Option 1	Option 2	RESULTS COMPARISON			
Product Brand	01804 SCOTT® Multi-Fold Towels	50606 KLEENEX® Hard Roll Towels				
Recycled Fiber	62%	48%				
Dispenser Brand	09906 WINDOWS® Universal Folded Towel Dispenser	09993 Electronic Touchless Roll Towel Dispenser				
			Savings	Percent	Equivalents	
Annual Consumption (Cases)	1,000	609	391	39%		
Fiber Consumed in Manufacturing (Tons)	7.5	6.8	0.71	9%	1.21	Trees Consumed
Energy Consumed in Manufacturing (millions BTU)	135.0	105.3	29.71	22%	118.84	Home-Days
Water Processed in Manufacturing (Gallons)	38,850	85,929	-47,079	-121%	2.35	Swimming Pools
Packaging Waste (Pounds)	1,370	1,017	353	26%	78.36	Person-Day

SCOTT® Multi-Fold Towels (01804) vs. SCOTT® High Capacity Hard Roll Towels (02000)

	Option 1	Option 2	RESULTS COMPARISON			
Product Brand	01804 SCOTT® Multi-Fold Towels	02000 SCOTT® High Capacity Hard Roll Towels				
Recycled Fiber	62%	70%				
Dispenser Brand	09906 WINDOWS® Universal Folded Towel Dispenser	09992 Electronic Touchless Roll Towel Dispenser				
			Savings	Percent	Equivalents	
Annual Consumption (Cases)	1,000	389	611	61%		
Fiber Consumed in Manufacturing (Tons)	7.5	5.1	2.44	33%	4.17	Trees Consumed
Energy Consumed in Manufacturing (millions BTU)	135.0	89.6	45.44	34%	181.76	Home-Days
Water Processed in Manufacturing (Gallons)	38,850	42,245	-3,395	-9%	<1	Swimming Pools
Packaging Waste (Pounds)	1,370	650	720	53%	160	Person-Day

All calculations are based on the internal usage testing and manufacturing data at KIMBERLY-CLARK PROFESSIONAL*. Actual consumption may vary.

The calculations assume:

- An average of 5.2 trees are required to produce one bone-dry ton of virgin fiber for paper
- On average, fiber can be recycled 5 to 7 times
- Home-Day - The average U.S. home consumes 250,000 BTU of energy a day
- Swimming Pools/Year - One medium sized backyard swimming pool holds 20,000 gallons
- Person-Day - An average of 4.5 pounds of waste is generated per person a day

All calculations are based on 1,000 cases of current consumption.