



# SCOTT® SCOTTFOLD\* FOLDED TOWELS GUARANTEE

**60** days  
**10%** savings  
guaranteed

*The unique design and delivery format of 01980 SCOTT® SCOTTFOLD\* Towels provides a solution to dispensing problems such as tabbing, multiple dispensing, over-stuffing, and upside-down refills; problems which lead to waste and complaints.*

*We're so confident that you'll like 01980 SCOTT® SCOTTFOLD\*, we're giving you this guarantee:*

KIMBERLY-CLARK GUARANTEES THAT YOU'LL SEE SAVINGS OF 10% WHEN YOU SWITCH FROM C-FOLDS TO 01980 SCOTT® SCOTTFOLD\* TOWELS AFTER 60 DAYS OF USAGE. IF NOT, KIMBERLY-CLARK WILL REIMBURSE YOU THE DIFFERENCE BETWEEN THE COST OF YOUR C-FOLD PRODUCT AND THE 01980 SCOTT® SCOTTFOLD\*, UP TO \$1,000 IN FREE KIMBERLY-CLARK PROFESSIONAL\* PRODUCTS OF YOUR CHOICE.

**KIMBERLY-CLARK GUARANTEES A 10% SAVINGS OVER YOUR CURRENT COSTS.**

Current Cases  
(60 Days)

X

Current Case Price  
(60 Days)

=

Total Cost  
(60 Days)

*Savings calculated based on current C-Fold product 60 Day average cost, based on last 12 months, as compared to 60-day Kimberly-Clark trial cost (product purchased-ending inventory).*

**SO GIVE 01980 SCOTT® SCOTTFOLD\* TOWELS A TRY.**

*Guarantee extended to consuming end-user accounts only. Only applies to 01980 SCOTT® SCOTTFOLD\* Towels.*

**CUSTOMER**

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Phone: \_\_\_\_\_

**DISTRIBUTOR**

Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Phone: \_\_\_\_\_

K-C REP SIGNATURE \_\_\_\_\_

**PROGRAM RESULTS**

(TO BE COMPLETED AFTER 60 DAY TRIAL)

Baseline 60-Day Cost \_\_\_\_\_

Actual Kimberly-Clark Usage Cost \_\_\_\_\_

Difference \_\_\_\_\_

(MUST SIGN TO VALIDATE)

