



# SCOTT® SCOTTFOLD\* M FOLDED TOWELS GUARANTEE

**60** days  
**0%** cost increase

*The unique design and delivery format of 01960 SCOTT® SCOTTFOLD\* M Towels provides a solution to dispensing problems such as tabbing, tearing, multiple dispensing, over-stuffing, and upside-down refills; problems which lead to waste and complaints.*

*We're so confident that you'll like 01960 SCOTT® SCOTTFOLD\* M, we're giving you this guarantee:*

**KIMBERLY-CLARK GUARANTEES THAT YOUR TOWELING COSTS FOR 60 DAYS WILL NOT INCREASE WHEN YOU SWITCH FROM M-FOLDS TO 01960 SCOTT® SCOTTFOLD\* M TOWELS. IF NOT, KIMBERLY-CLARK WILL REIMBURSE YOU THE DIFFERENCE BETWEEN THE COST OF YOUR M-FOLD PRODUCT AND THAT OF SCOTT® SCOTTFOLD\* M, UP TO \$1,000 IN FREE KIMBERLY-CLARK PROFESSIONAL\* PRODUCTS OF YOUR CHOICE.**

**KIMBERLY-CLARK GUARANTEES THAT YOUR TOWELING COSTS WILL NOT INCREASE**

Current Cases  
(60 Days)

**X**

Current Case Price  
(60 Days)

**=**

Total Cost  
(60 Days)

*Savings calculated based on current M-Fold product 60 Day average cost, based on last 12 months, as compared to 60-day Kimberly-Clark trial cost (product purchased-ending inventory).*

**SO GIVE 01960 SCOTT® SCOTTFOLD\* M TOWELS A TRY.**

*Guarantee extended to consuming end-user accounts only. Only applies to 01960 SCOTT® SCOTTFOLD\* Towels.*

**CUSTOMER**

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Phone: \_\_\_\_\_

**DISTRIBUTOR**

Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Contact Phone: \_\_\_\_\_

**K-C REP SIGNATURE** \_\_\_\_\_

(MUST SIGN TO VALIDATE)

**PROGRAM RESULTS**

(TO BE COMPLETED AFTER 60 DAY TRIAL)

Baseline 60-Day Cost \_\_\_\_\_

Actual Kimberly-Clark Usage Cost \_\_\_\_\_

Difference

